

*Phillips Photography*  
(770) 751 - 7063

---



11350 Jones Bridge Road  
Alpharetta, GA 30022

---

[www.PhillipsPhotographyUSA.com](http://www.PhillipsPhotographyUSA.com)

---

October 4, 2006

Dear Doug,

Having known Doug for several years, I knew that I could trust his company, Essential Technology Services (ETS), to help me protect my company's financial files.

His remote backup and recovery process has proven to be easy to use and it has worked flawlessly in backing up my company's financial data files. Doug has been very helpful in answering my questions and has been willing to assist me whenever I have questions.

As a small business owner, knowing that my critical files are backed up at an off-site location allows me to sleep at night with a peace-of-mind. I know that if a situation arose where I lost a file that I could recover and be back in business with very little effort.

I highly recommend all small businesses use ETS' Remote Backup & Recovery Service to safe guard their company's valuable data.

Sincerely,

Clyde Fossum  
Owner